

Dear Valued Customer,

As the nation's response to COVID-19 enters another critical week, I want to update you on the measures Taylor has in place to keep customers and employees safe while expediting the flow of essential products and services.

**Taylor products are in the fight**

Taylor has been deemed an “essential business” and continues to operate during the COVID-19 crisis. Our products are instrumental to keeping consumers informed and Taylor Healthcare solutions in particular are vital to COVID-19 testing and treatment. As one example, [logistics partner UPS](#) noted how their deliveries of Taylor products are helping to sustain drive-through COVID-19 test centers.

**We are here to support you**

We are working closely with a wide range of industries to find solutions to their business challenges and will soon expand our [TaylorCOVID19.com](#) website to share what we've learned. From secure communications delivery to labeling products for pharmacies and retailers struggling to meet demand, Taylor's in-house quick-response teams are innovating 24/7 to keep people safe, productive and connected. Please contact your sales representative for more information and be sure to visit [TaylorCOVID19.com](#) to learn more.

**Our supply chain is still strong**

For the vast majority of our product assortment, Taylor's supply chain has been unaffected by COVID-19. More than 90% of Taylor products are produced in North America and most can be moved between our 66 production facilities as needed. Your sales representative has all the details and extensive FAQs will soon be added to [TaylorCOVID19.com](#) with information on a category-by-category basis.

I will continue to provide updates like this until the COVID-19 emergency has passed. Rest assured that we are working tirelessly to direct our capabilities toward solutions that can help healthcare providers, consumers and business owners address the impact of this frightening illness. Until then, I hope that you, your employees and your loved ones are safe and healthy.



**Glen Taylor**  
Chairman and CEO